

AURO 和椿科技
(6215.TW)

2025 Q2 Earnings Call

Key Driver of Industrial Upgrading

2025.09.17





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Aurotek

Key Driver of Industrial Upgrading



Key Driver of Industrial Upgrading



智慧無人物流解決方案

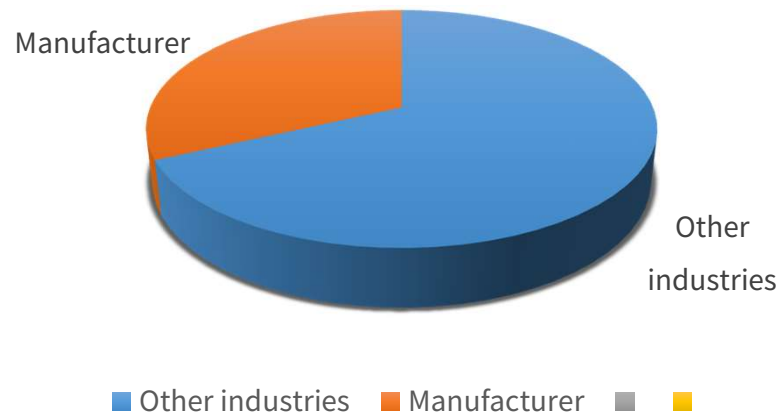
人形機器人 | 分揀·搬運·品管·安裝

Significant Business Opportunities Emerging from AI and Automation



Labor shortages across industries

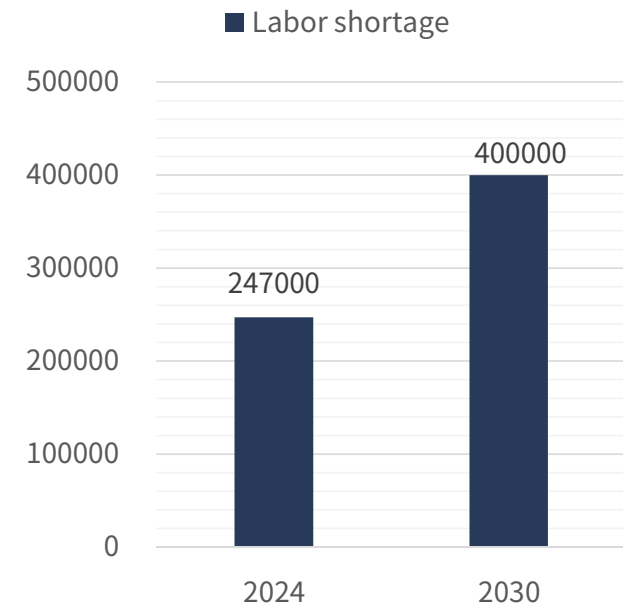
In late July 2024, the long-term labor shortage reached 66,000.



Full-time vacancies remaining unfilled for over six months

Source: Ministry of Labor Official Website
台灣勞工季刊81期春季號

National Development Council estimates a continued widening labor gap

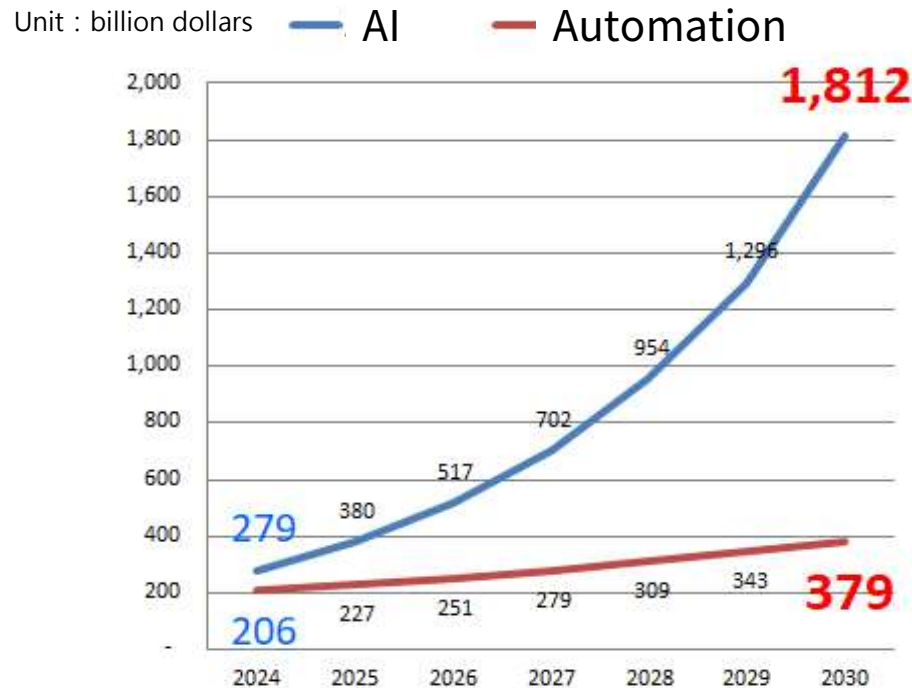




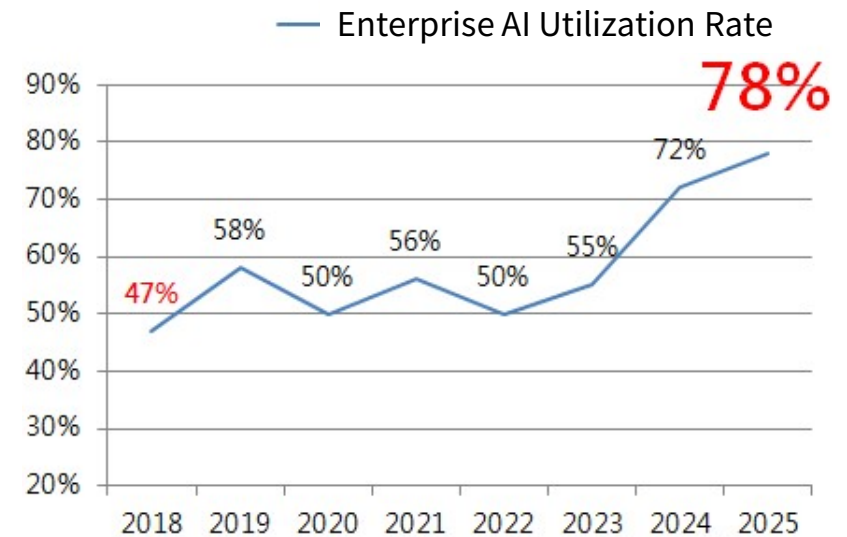
AI + Automation : Market Size and Growth Rate

AI CAGR 35.9% → Accelerated Expansion

Automation CAGR 10.8% → Stable yet Moderate



Source: Grand View Research



Source: Exploding Topics

**Utilization Rate up to 78%
Indicating Widespread Mainstream
Adoption**

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Value Chain Analysis of the AI Industry

Applications

Overall AI ▲36%

GPT、OpenAI、Google、AWS

Medical ▲36%

IBM Watson Health、Tempus、

AVs AI ▲24%

Tesla、Waymo (Alphabet)、
Apollo、Mobileye

Law AI ▲17%

AI-Powered Legal Workflow Tools

Service Robot ▲20%

UBTech、Pudu Robotics

Versatile robots ▲30%

Cobots

Delivery Robots ▲34%

Pudu Robotics

AI SW ▲30%

OpenAI、Adobe、

Infrastructure & Computing

CPU / ASIC Accelerators

AI Servers

High-Performance Networking & Storage

Data Center Power and Cooling Systems

Cloud IaaS / Hosting Services

CAGR~17%

Foundation Models

General-Purpose LLMs

Multimodal Models

Domain-Specific Models

Fine-Tuning and Retrieval-Augmented

Generation (RAG)

On-Premises / Private Deployment **CAGR~40%**

MLOps / AIOps

Data Labeling / Synthetic Data Generation

Vector Databases & Feature Stores

Training / Inference Orchestration

Experiment Tracking, Evaluation,

Monitoring & Governance

Agents / Routing

CAGR~40%

Source: Grand View Research/
Fortune Business Insights

AURO 和椿科技

Aurotek Robotics for Humans.



About Aurotek

1-stop Automation Solutions
From key components to
system integration

US\$ 51.97 million
2024 cumulative revenue growth of 69%

US\$ 338.61 million
Market value as 12th Sep. 2025

**45 Years of
Automation Experience**
Strengthening FAE system integration
capabilities



**AI + Robotics
Solution Provider**
Addressing Challenges from
Aging and Low Birth Rates

5000+ Existing Customers
Rapid deployment of robotic solutions

TWSE-Listed Company(6215.TW)

Established : Nov. 1980
OTC : Dec. 2002
Listed : Dec. 2007

Capital: 26 million USD
Employees: 190 Taiwan (240 whole group)

3 major solutions
Smart Logistics, Manufacturing, Services

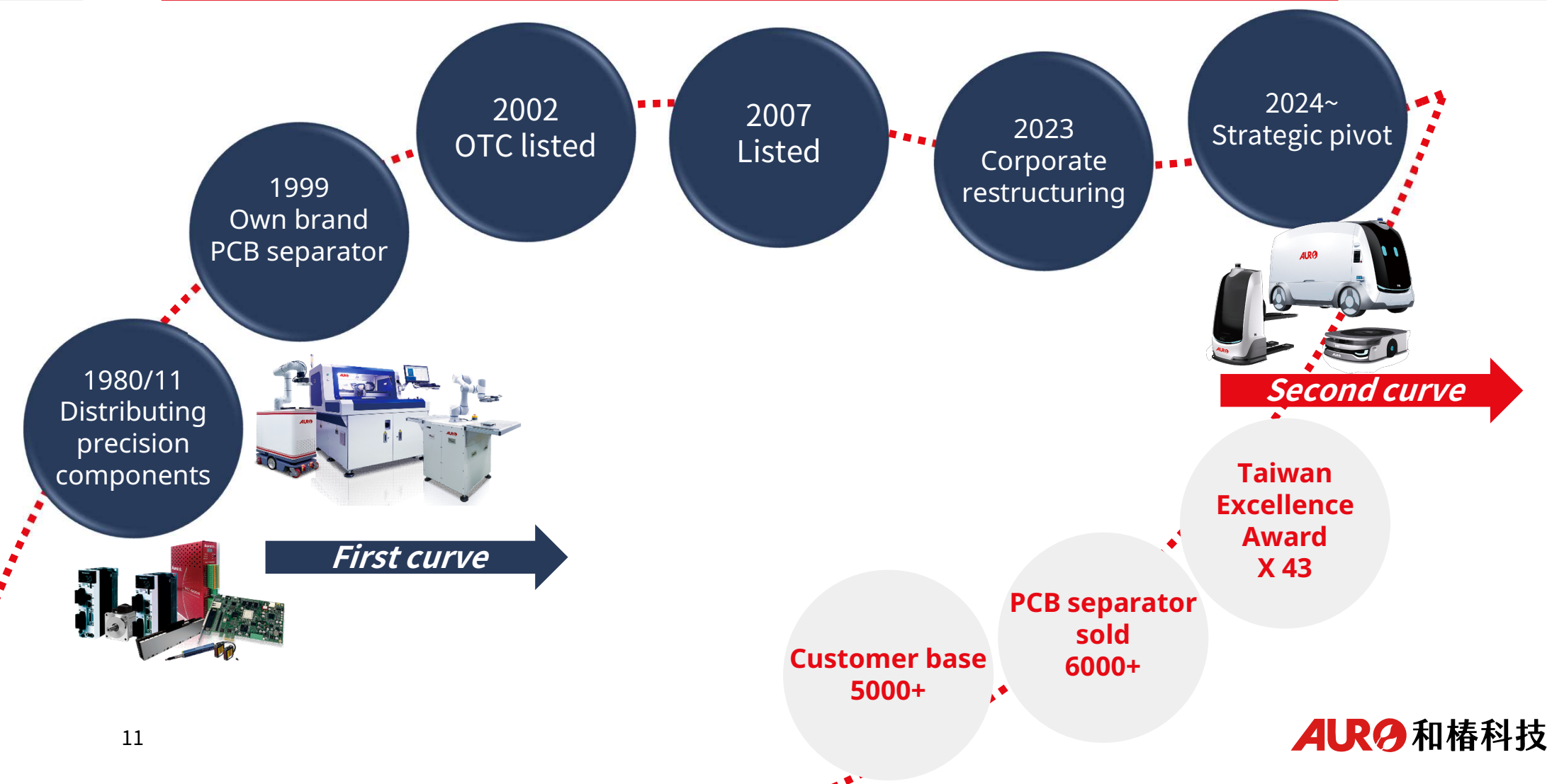


50+ Awards

43 Taiwan Excellence Awards,
including 1 Gold and 5 Silver

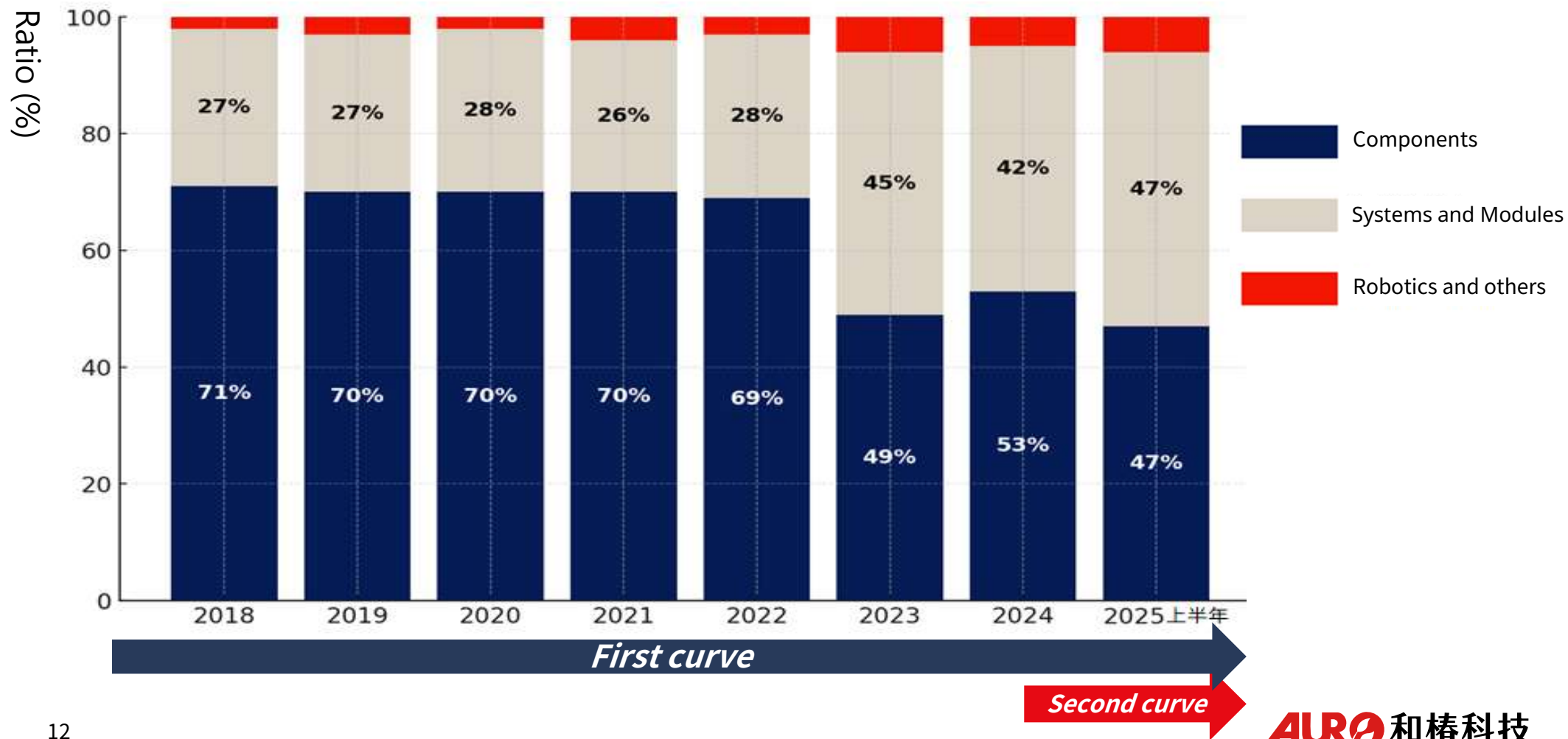


About Aurotek





45 Years of Automation Experience





Statements of Comprehensive Income

	2023	2024	H1 2024	H1 2025
Net Revenue	983,549	1,662,946	636,406	1,089,700
COGS	674,192	1,183,444	454,741	824,200
Gross Profit	309,357	479,502	181,665	265,500
Gross Margin	31.5%	28.8%	28.5%	24.4%
OPEX	287,015	363,808	151,956	193,939
Operating Profit	22,342	115,694	29,709	71,561
Operating Margin	2.3%	7.0%	4.7%	6.6%
Non-Operating Income and Expenses	62,086	94,460	64,965	(2,584)
Income Tax Expense	5,020	35,366	11,143	15,450
Net Income	78,773	174,876	83,531	53,527
EPS	0.95	2.11	1.01	0.65

Unit : NT dollar

Core advantages



Automation + Robot partners





Strong Market Credibility Built on Long-Term Cooperation with Multi-Industry End Clients





Innovation

台灣精品
2025



Annual R&D Expenditure Ratio of 3% Focused on Innovative Solutions Unit : 1000NTD.

Item	2024	2023	2022
Net Revenue	1,662,946	983,549	1,803,500
R&D expense	41,197	37,209	48,590
Ratio	2.48%	3.78%	2.69%

Autonomous
Mobile
Manipulation
Robot



台灣大型物流業者混裝堆棧應用

Future Growth Engine



Ubtech / Pudu Growth Forecast

Unit : billion dollars



优必选人形机器人
工业场景解决方案

Ubtech
Humanoid Robots
CAGR ~ 55%

Pudu Robotics
Delivery robots
CAGR ~ 20%

BellaBot Pro
Premium Delivery & Advertising Robot
RELEASE APRIL 16th

BellaBot Pro
Premium Delivery & Advertising Robot
RELEASE APRIL 16th



3 major solutions

AURO | Cobot



**Smart
manufacturing**

AURO | AMR



**Smart
logistics**

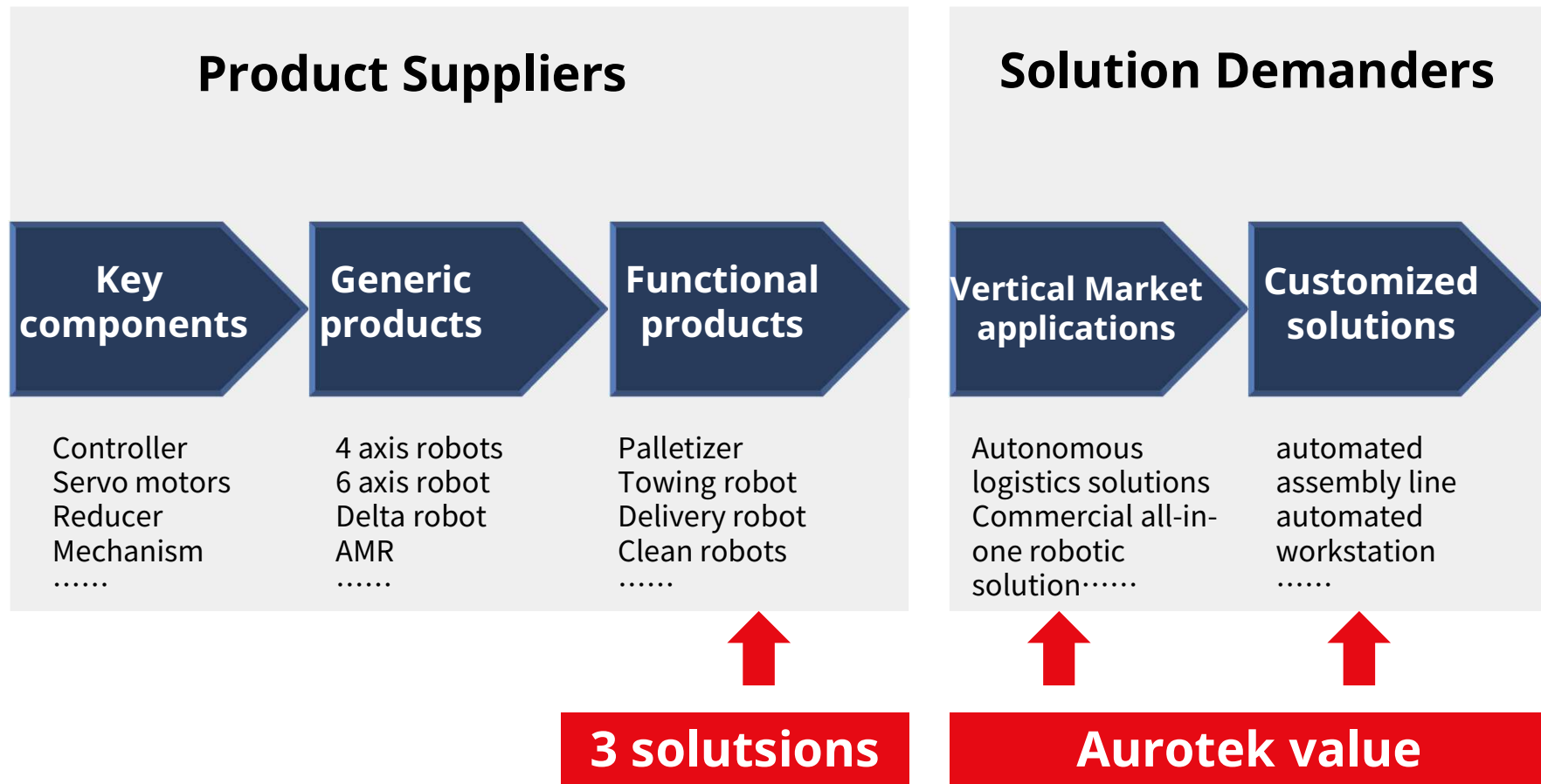
AURO | ServBot



**Smart
service**



Aurotek – a solution provider



Smart service solutions



Commercial all-in-one robotic solution

Born for Smart Buildings: The Transformer Robot

■ Pain Points

- Security companies face management challenges.
- Labor shortages cause difficulties in staff scheduling.
- Integrating multiple robot brands and models is complex and inconvenient.

■ Solution Highlights

- Modular design for multiple scenes.
- Solves robot integration issues with a single management system.
- The robot performs tasks people don't want to do or are not suited for.



Smart logistics solutions



Smart Unmanned Logistics

For industrial park

■ Pain Points

- D/4K jobs that struggle to find stable labor.
- Indoor and outdoor AMR cannot be integrated.

■ Solution Highlights

- A single solution for indoor and outdoor transportation.
- Unmanned logistics is a prerequisite for achieving unmanned factories.
- The solution performs tasks people don't want to do or are not suited for.



Smart manufacturing solutions



Smart In-Line Delivery

Material picking and line-side product transport.

■ Pain Points

- Current material picking and transport rely on dedicated automation equipment, leading to low space utilization and lack of flexibility.
- The on-site environment is somewhat harsh for human transport workers.

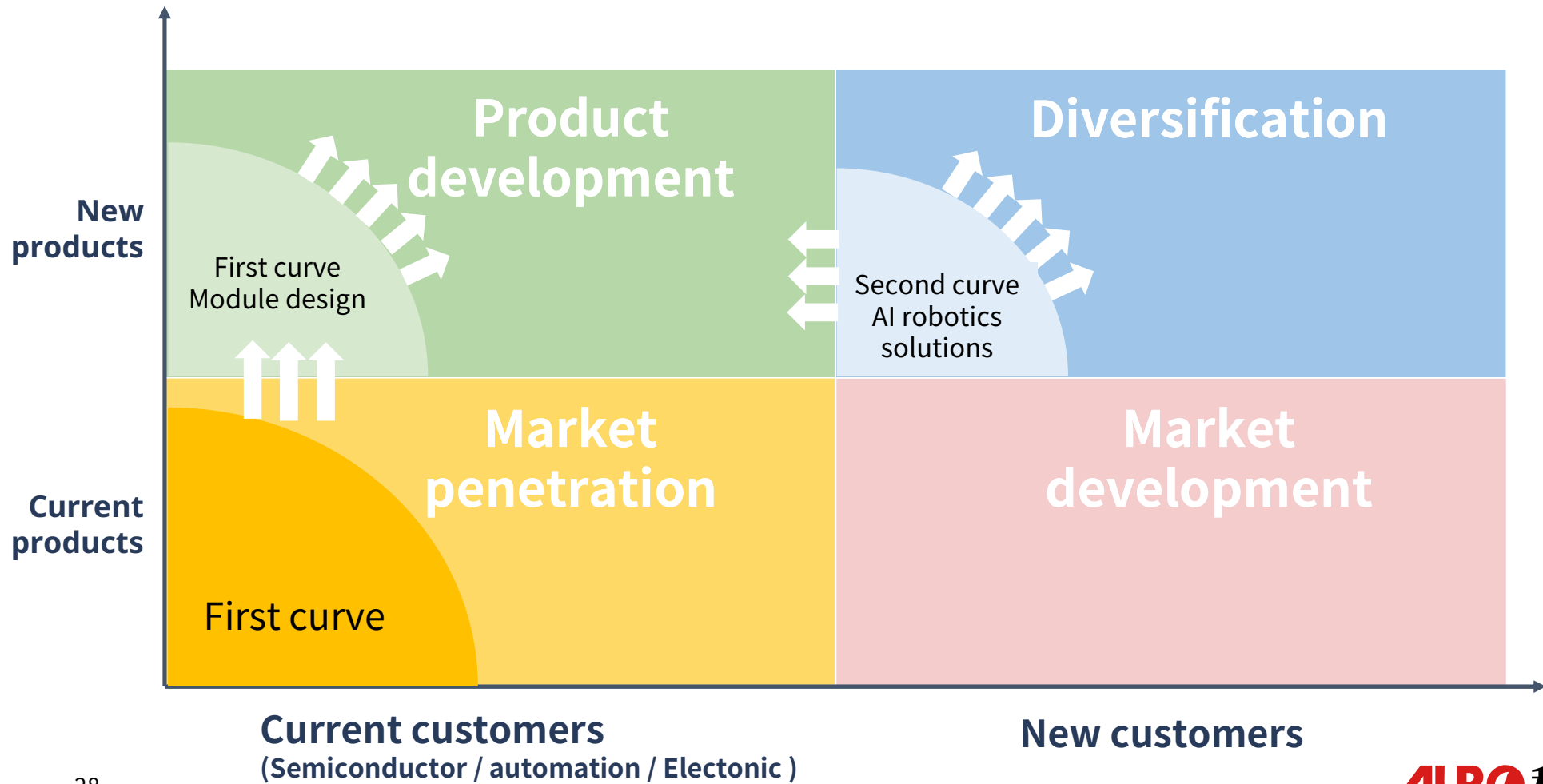
■ Solution Highlights

- Leveraging Product 4.0, which combines "intelligence" and "power," the solution bridges manual transport processes that lack autonomous movement.
- It performs tasks people don't want to do or are not suited for.





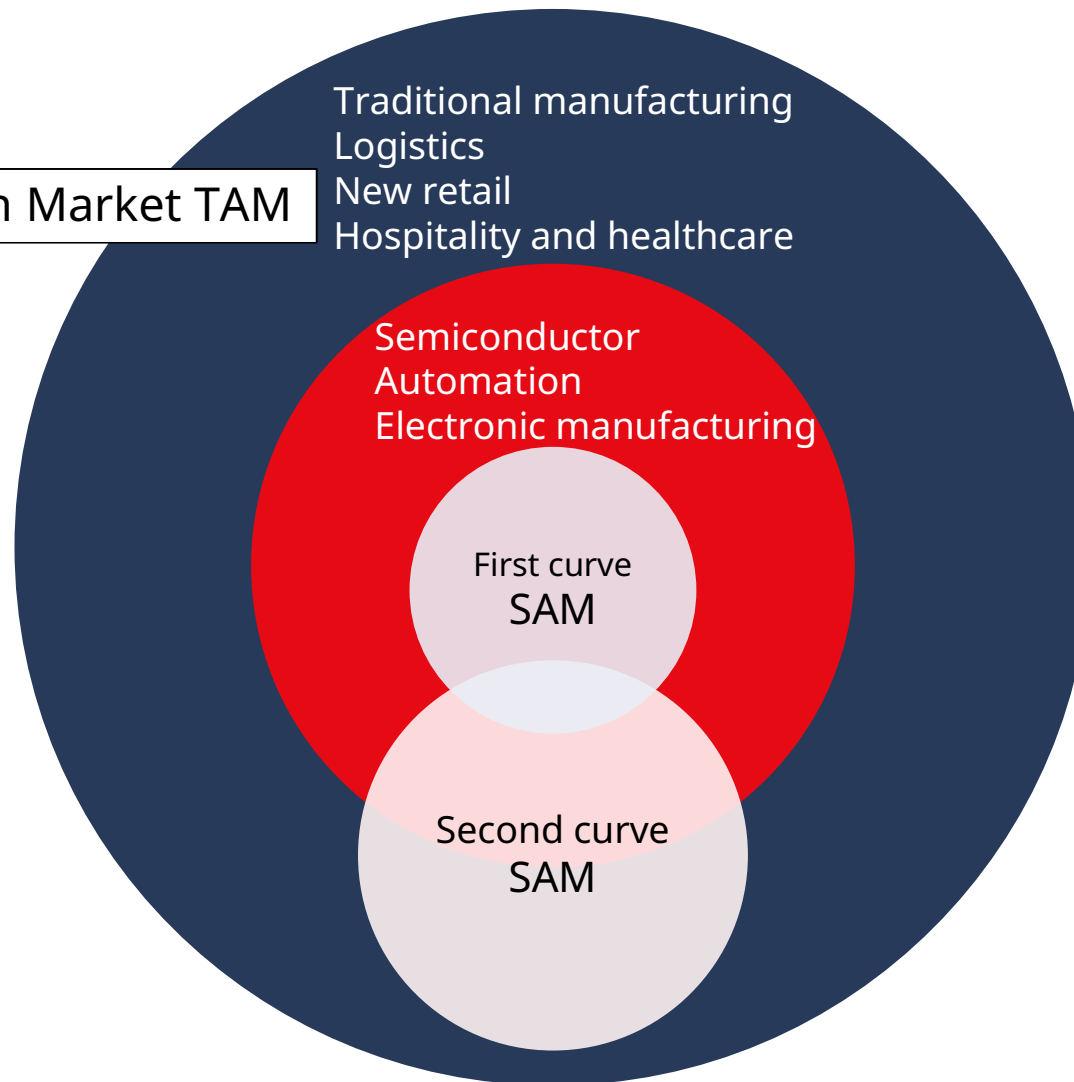
Product-Market Expansion Strategy





Target Industries and Market Expansion

Taiwan Automation Market TAM





Mission and vision

Mission

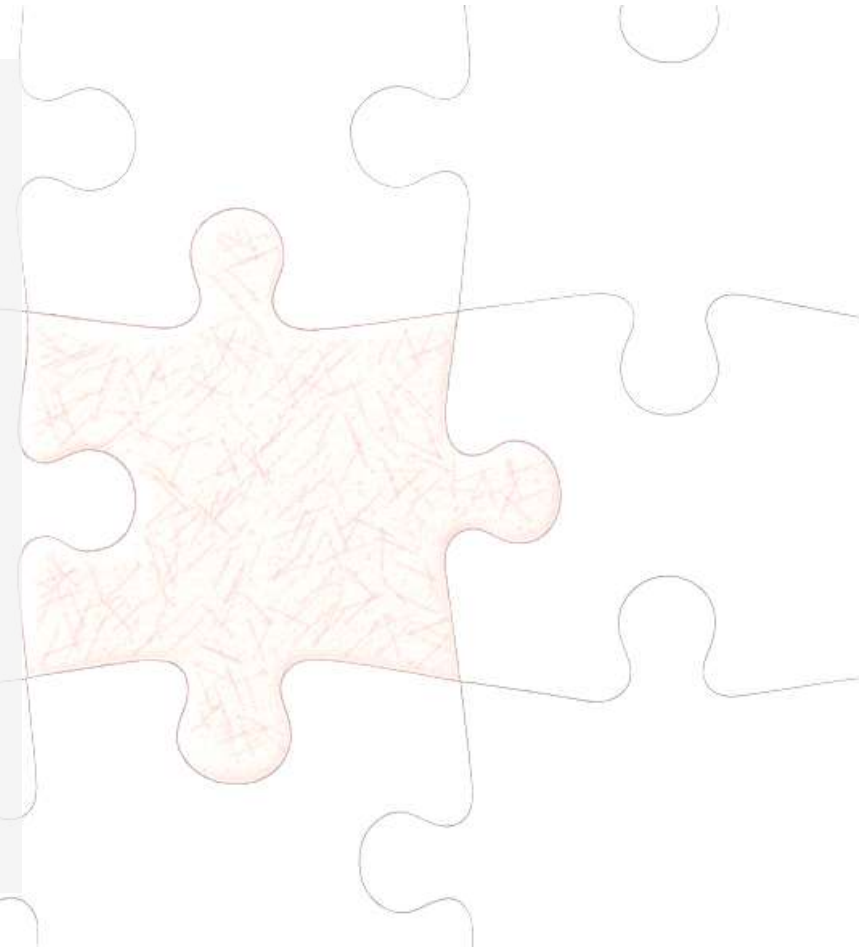
Solution Provider with AI and Robotics

Addressing Industry Challenges from aging populations and declining birth rates.

Vision

Driving smart technology into every corner of every industry.

Building a new, sustainable future where robots serve people.



AUR 和椿科技



Offical
Website

Thank you for your attention.